AI-First Onboarding at GLYNT.AI

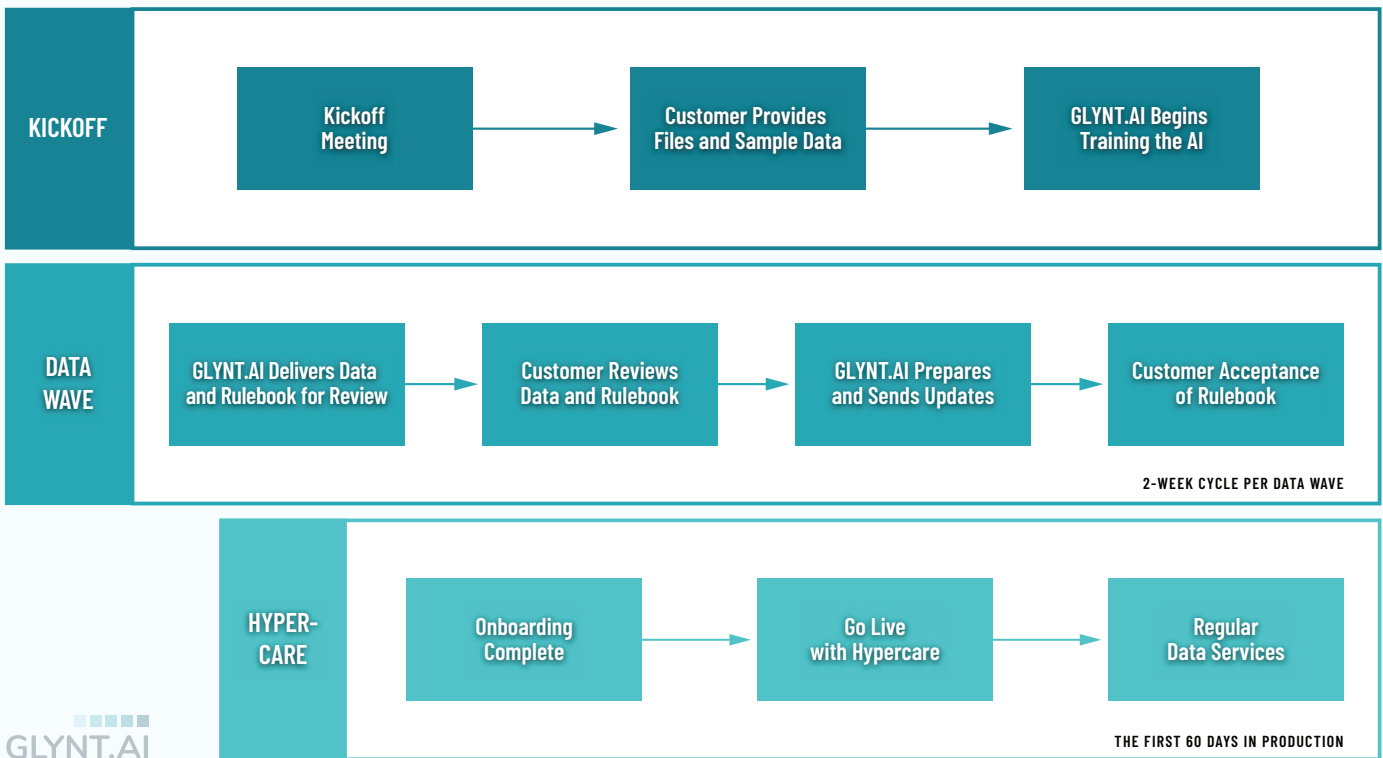## How GLYNT.AI Reduces Customer Time and Effort in Sustainability Data Migrations

One of the biggest challenges in sustainability reporting is preparing the data. Carbon accounting and ESG solutions simply assume this work gets done by in-house teams. But many in-house teams operate with hand-keyed data and spreadsheets managed by a rather distributed team.

The anxiety levels are high with best-efforts type of sustainability data preparation as the reported data is inconsistent, has visible and hidden/surprising errors, is often late and has no system for revisions. The costs of an audit rise without documentation and internal reporting, as every audit question ripples through from person to person who touched the data, and everyone has to go back and figure out what they did on the fly.

But one more worry prevents sustainability teams from moving quickly to automation: The cost and pain of migration from the current system. GLYNT.AI has built its AI-First Onboarding to solve this challenge. Our data preparation system is optimized for accuracy and automation, and we use those same tools to learn from customer data. The result is friction-free onboarding with GLYNT.AI, via structured, documented path from current methods.

Here's the simple process that GLYNT.AI uses in each onboarding project:

AI-FIRST ONBOARDING WITH GLYNT.AI

KICKOFF

Kickoff Meeting → Customer Provides Files and Sample Data → GLYNT.AI Begins Training the AI

DATA WAVE

GLYNT.AI Delivers Data and Rulebook for Review → Customer Reviews Data and Rulebook → GLYNT.AI Prepares and Sends Updates → Customer Acceptance of Rulebook

2-WEEK CYCLE PER DATA WAVE

HYPER-CARE

Onboarding Complete → Go Live with Hypercare → Regular Data Services

THE FIRST 60 DAYS IN PRODUCTION

During the Kickoff period, the customer provides GLYNT.AI with the source files (or access to enterprise systems to pull source files) and samples of data prepared in the current system. GLYNT.AI uses this to learn the rules and customizations.

We build a Rulebook – an easy-to-read set of documentation that verifies the automations and customizations for each data source. Share the Rulebook with team members, managers and auditors. Behind the scenes, GLYNT.AI is building a library of tables that mathematically capture the rules, and as the Rulebooks get tweaked and updated, those tables are updated as well. We're happy to share the tables with your team, we've just found it easier to take the more visual Rulebook approach.

And to keep everyone focused, we'll divide an onboarding project into two-week cycles, which we call Data Waves. Every Data Wave has an explicit process and check off. The onboarding is completed in under 90 days, but there is no end-of-project madness as most of the automation was prepared and confirmed weeks ago. GLYNT.AI can automate more quickly, but customers often want to be "hands on" with their data. Coming from manual systems, they need to build up trust and we're happy to do that Data Wave after Data Wave.

Onboarding projects end with 60 days of Hypercare. This is when the GLYNT.AI customer success and data operations teams watch the data flows with extra attention and care. This catches the unexpected, and solves it quickly. After Hypercare, the data updates on a weekly, monthly or quarterly basis move into Regular Data Services, including GLYNT.AI's 99.5% guaranteed accuracy.

What Customers Don't Do in Onboarding at GLYNT.AI

GLYNT.AI's streamlined AI-First approach is unfamiliar to most sustainability teams, so to demonstrate how easy the onboarding method is, take a look at what GLYNT.AI is not asking customers to do!

STANDARD ONBOARDING TASK	REQUIRED IN STANDARD ONBOARDING?	REQUIRED IN GLYNT.AI ONBOARDING?
List of Sites, Accounts & Meters	Yes. Can't start the data prep without this "setup file"	No. GLYNT.AI automatically prepares this list for you from your own data
Document all rules and configurations	Yes. Can't start the automation without this reference guide.	No. GLYNT.AI learns from your previously processed data and prepares the Rulebook for you
Use developers to code from API to customized data	Yes. Customization is not included.	No. Customization is built in.
Must plan out all details exactly at the start of the project.	Yes. Change order needed if customizations change.	No. Changes are usually a simple fix during onboarding. Of course there are limits to this rule, but our attitude is "let's get this done."

The Bottom Line

GLYNT.AI leverages our experience, expertise and automation to make onboarding simple, reducing time and effort. And we're using a disciplined, proven method to reduce project risk as well! Use AI-First Onboarding to streamline your sustainability data preparation and get customized, seamless data flows into the systems of your choice. No developer resources required.

TALK TO GLYNT.AI

GLYNT.AI

The Sustainability Data Company

GLYNT is The Sustainability Data Company, producing investor-grade data for businesses around the world. Our audit-ready sustainability data enables accurate reporting, operational efficiencies and access to financial capital. With a purpose-built machine learning system, GLYNT is the automated solution for all types of water, waste, energy and emissions data. Speed work, lower costs, and power ESG, carbon accounting and other business systems with accurate, actual data from GLYNT. Learn more at glynt.ai